

The Striking Interest Script

Local Meeting Option

Thanks for taking the call, I'll get right to the point, I want to keep it to the 2-minutes that NAME requested, or maybe even a little bit less.

The reason we're calling is we've discovered something that NAME thought you might like to know about

Name have you noticed how everybody, pretty much everyone has a cell phone, and people are doing more and more on their cell phones everyday. Some people keeping an open mind have learned how to get paid on thousands of peoples cell phone bills every month, by simply helping other people to get free cell phone service.

Most people once they hear this get kind of curious, and maybe a little excited and want to get some more information, but..... honestly %%Name%%,some of the don't..... You know the Type.....they'd rather complain how bad the economy is, sit around and surf the internet, or probably just drink beer and watch TV rather than taking care of themselves and their family's future.

Would it be okay if we showed you some information to look over, and then you could decide if this might possibly be something for you to investigate further?

[YES]

Name there is a brief meeting that will last about 30-minutes and it is at "Joe's Diner." The meeting will start promptly at 7:00 PM on Thursday. I'll put directions in the email (or I can pick you up) and look forward to seeing you Thursday.

It is best to get them to the live local event or online presentation, remember to sell the live event or presentation, not the business or product. Set the time, we will re-confirm it later on in the **Button Down**.

If they cannot make the local event, then get them to the LIVE Webinar, or better yet, set up a coffee shop meeting. **(See Coffee Shop Meeting)**

Great, what email address would you prefer we send the information to?

Okay, perfect, let me read this back to you... the address I have is

Email999@gmail.com, is that correct?

NEXT – Don't Hang up!!

It's time to Sort the Serious People from those that are just kidding around, and basically just wasting our time.

Go to **NOW WE ARE SORTING**

